

# PRO2PRO BEST PRACTICES "CHALLENGE YOUR BELIEFS"

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When I was asked to submit an article I wasn't sure what I could say that hasn't already been said. Since what we do in golf is for the most part recycling ideas, I am going to touch on that. I feel strongly that all golf professionals should challenge what they believe daily. Challenge themselves to be open to new ways of thinking of old ways of doing things. You aren't wrong to debate, you are only wrong to demean or try to humiliate the other side.

I feel golf instruction is life to me, because what it has done for me is to allow me to improve as a person as I try to help improve others golf games and life. See what we are doing in our business is trying to improve on a daily basis. Much like the golfer, we are process oriented with a growth mindset that states "Where I am today is not where I am gonna be!"

So when you see a method you don't like or care for try to learn about it. When you see a tip or seminar from another pro you may not like, listen. I personally believe in most all the new technology, I personally believe we are much better as a whole at teaching the game than in the past. When you are taking someone's money to improve their game you can only do that in good faith if a couple of things happen. Is the quality of lesson on par with the price? Did the student improve or can they improve with your help? You must know the truths and you must be the expert. How you do that makes no difference. Whether you use Trackman or teach under a shade tree with a spare tire. Your way is your way, embrace that but always keep challenging your beliefs! And don't worry about who's right.

I hope all is well and at the least 1 person may improve from reading this whatever it is.