



2014 KPGA ASSISTANT GOLF PROFESSIONAL OF THE YEAR NOMINATION

Name of Nominee: John Piascik
Facility Name: Cardinal Club
Facility Address: 401 Champions Way Simpsonville, KY 40067
Facility Phone Number: 502.722.2223
Nominee E-mail Address: jon_piascik@yahoo.com

1. Please describe the nominee's overall performance as an Assistant Golf Professional.

John's overall performance as an assistant is most comparable to that of a head professional. He is in completely in charge of the golf department. He is responsible for the development and adherence to the golf revenue and expense budgets, he oversees all H.R. procedures in his department, he is responsible for developing the golf calendar, developing loss prevention measures when necessary. He oversees the golf cart fleet and ensures all daily, monthly and yearly maintenance procedures are strictly followed and oversees one of the largest practice facility in the state. He orders, receives, invoices, displays and accounts for all merchandise that touches the golf shop floor. During his time at the Cardinal Club he has modernized many processes necessary to keep the business ahead of the curve by making them "electronic" which allows our business to be nimble and make adjustments throughout the year to stay profitable and eliminate wasteful spending. He has developed many programs to increase play including our wildly successful end of the year McDowell Cup. John manages to take care of all of these tasks while teaching 3-5 hours a week and playing golf with members. He is truly a model of efficiency and time management.

2. Please briefly describe the nominee's service to the local Section and to the Association.

Officially, John has served as the President of the Assistant's Association. Unofficially, John has made it popular to have an open door policy for all young members and apprentices. They know when they have issues or questions they can call on him at any time for guidance.

3. Please briefly describe the nominee's leadership ability.

John's ability to get the most out of his employees is impressive. He is able to lead his staff by being tough but fair and motivating. I would describe his leadership style to that of a velvet hammer. He has the ability to influence people to follow him and adopt his get-it-done attitude. He has the golf acumen to be able to look at his operation, develop a vision for that operation and the ability to get others to see his vision and to actively want to participate in making it a reality. If asked to describe a natural leader I am not sure I could put what I envision into words but I know a natural leader when I see one. A leader must have a long list of intangibles and John has those intangibles. A leader must be able to put his people in a position to be successful by putting where they need to be even if it isn't where they would like to be and motivate them to want to actively participate. He is able to accomplish this by

teaching his subordinates and empowering them to make decisions, learn and to continue to keep learning. When he is walking around his facility he doesn't see operational short comings as a problem. He sees everything as a teaching moment for his staff and realizes that teaching others benefits himself as well as his employees.

4. Please briefly describe how the nominee inspires fellow Assistant Golf Professionals.

John has the ability to motivate others to turn his vision for his operation into a reality. This is no different when it comes to other assistant professionals. He is able to help them see what they want for themselves personally and professionally and to inspire them to make the changes needed in their lives to make that vision a reality. His ability to inspire others is evident in that other assistants as well as his employees would be inspired by his words, actions and overall example set by how he conducts himself regardless of his position or standing in the golf business. Lastly, other assistant golf professionals are inspired by John because they know he has a proven ability to produce leaders. His upbeat attitude, problem solving skills, and the ability to keep a cool head in all situations makes him a true inspiration to assistant golf professionals everywhere.

5. Please briefly describe how the nominee grows the game of golf at the facility, in the community and throughout the Section.

John grows the game of golf at Cardinal Club by doing everything from creating new programs to playing golf with members. He was instrumental in creating the season-ending McDowell Cup in which members earn points throughout the year to qualify for the Ryder Cup style event. Participants get a shirt, shorts, hat w name embroidered on the back, tee gift, and a sleeve of ANY golf ball type they choose. The captains even get a pullover with captain on the sleeve. For the year 2014 he will introduce monthly putting tournaments. These tournaments are smaller and are guaranteed to be competitive. The smaller time commitment and ability for participants to be in a closer proximity will allow members to create a more social environment during these events. John grows the game with forward thinking ideas like these while staying grounded in more traditional green grass professional means of growing the game like teaching with and without cutting edge technology like cameras, flightscope and SAM putt lab and playing golf with members a few times a month.

6. Please list any Section or National awards the nominee has received

| Award | Year Received | Section |
|------------------------------------|---------------|---------|
| Assistant Professional of the Year | 2010 | KY |